EMPATHIC LEADERSHIP







WHAT IS EMPATHY?

"Empathy is respectful understanding of what others are experiencing"

Empathy is a choice. It requires us to know ourselves. It helps us to connect with others.

LISTENING WITH EMPATHY:

Reject Urge to Give Advice & Opinion

Empty Your Mind

Listen & **Understand**

EMPATHIC COMMUNICATION

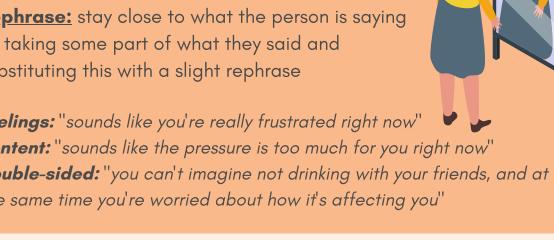
it is to speak last, to listen for what the other is feeling, and to reflect to express connection.

REFLECTIONS

Repetition: simply repeating a word or part of what was said without adding anything new

Rephrase: stay close to what the person is saying by taking some part of what they said and substituting this with a slight rephrase

feelings: "sounds like you're really frustrated right now" content: "sounds like the pressure is too much for you right now" double-sided: "you can't imagine not drinking with your friends, and at the same time you're worried about how it's affecting you"





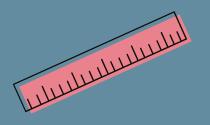
COPING

Explore individual's past successes, and reframe situation positively "Despite all your problems, you still cope

somehow. How do you do it?"

EXCEPTIONS

increasing awareness of current/past successes "When are the times you manage to get some work done?



SCALING

Where are you now vs. where you need to be. What will help you move up that one point? "On a scale of 1-10..."



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